



KiTalent

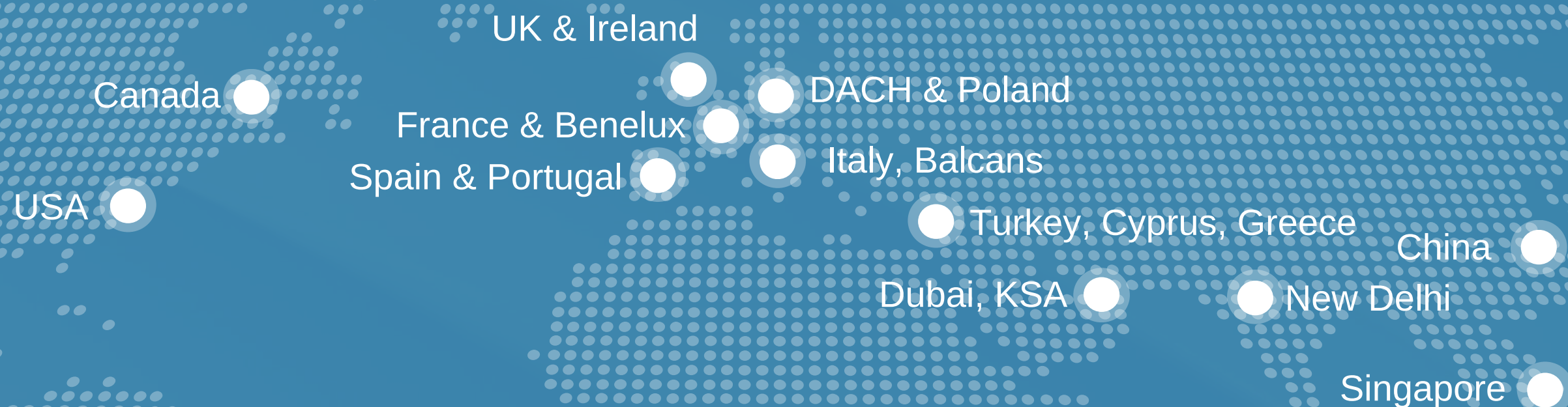
Direct Search

www.kitalent.com

About Us

EMEA, APAC, North America

*“**KiTalent** is a leading provider in **searching, selecting** and **assessing** managerial and specialist profiles at International level.”*



Our mission is to **guarantee a process that satisfies Candidates and Clients** while delivering the **highest level of quality**. Our procedures and ways of communication **ensure a tangible level of comfort and informational alignment** during all phases of the selection process.

Principles

Direct headhunting,
access to hidden talent

Business Partnership

Quality of Candidate
Experience

Reduction of
time to hire

Find the solution
“whatever it takes”

Our Methods

1

Providing **market benchmarking guidance** to set the expectations and define the need.

2

Deep mapping for passive talents through a multichannel approach (no job posting, only direct head hunting).

3

Three levels of internal screening

- Technical interview
- Personal meeting focusing on storytelling
- Psychometric assessment

6

Complete guidance through the interview stages including offer management and post placement governance.

5

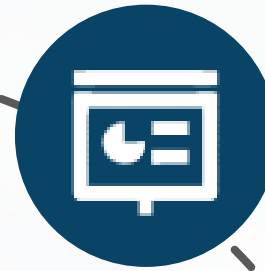
Weekly progress report including new candidates.

4

First shortlist in 5/10 working days containing:

- Mapping and talent benchmarking (salary, expectations, skills, etc.)
- Candidates' presentations
- Dashboard with Psychometric comparison

Why Us



Your Partner in Business

Our only approach is to consider our clients as partners, and ourselves as an extension of the client's organization towards the passive talents' pool.



High-end Experience

We care about the candidates' experience to foster our client's reputation.



Brand Image and Reputation

We integrate with HR processes to engage the candidates on our client's heritage and storytelling, contributing to the client's employer branding image.



Determination

We never give up until securing the most suitable candidate.

Cross-industry vertical market specialists

Our cross-industry specialization allows our clients to source talents from other sectors of the market as well, insourcing know-how and widening the pool of talent to choose from.



References

The KiTalent' team stand out for their enthusiasm, competence, effectiveness and professionalism, and this is precisely why we continue to work with them.

Talent Acquisition Manager - Generali Group




KiTalent have been working alongside and supporting us in the search for skilled workers for our organization for several years. They have demonstrated great ability and experience in understanding the specific needs of the business and proposing the best candidates on the market, and have fully satisfied the often extremely demanding client expectations. I have always found that KiTalent show passion and enthusiasm and offer attentive high-quality service. Over the years, we have created a real partnership, based on cooperation and mutual trust, clear and effective communication, and the desire to work side by side to successfully achieve our goals.

Talent Acquisition Director - Bulgari

B V L G A R I



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“I only recently worked with KiTalent this year. They placed me with an Italian insurance multinational. I found them to be very personable, efficient, helpful with my queries as it involved working in a foreign country I was not familiar with. They answered all my queries within a 24 hour turnaround which I was shocked to see but welcomed it as it was different to what I have dealt with in the past. They were also very thorough in ensuring that all tax, visa etc issues including accommodation was taken care of for me. They are consummate professionals and I would recommend them to anyone. They chased after Compliance to ensure that I could get the contract before I flew out. That's what I call great service!!!”

Senior Actuary – Insurance Multinational

Contacts



www.kitalent.com



[register](#)



info@kitalent.com